

Sourcing and Delivering good Product from Asia with Vendigital

Over the years our clients have asked us to take more and more responsibility for not only finding the best suppliers and prices, but then ensuring good product is actually delivered. We can now manage everything from sourcing to delivery – you effectively get a first class Western supplier with the cost benefits of the East.

We can be flexible in how we work to suit individual client requirements. Some clients want us to act as the “middle-man” but also providing a strong technical and commercial interface, Other clients want to actually buy the parts from us. We can do either in the right circumstances. The essence of what we do is the same and built on providing all, or chosen elements from the following:

- > Headhunting the best suppliers - with years of experience in the region and a robust sourcing process we ensure the suppliers we find exactly match your criteria
- > Negotiating using our market leading tools and processes to get the best prices. We have proven experience in delivering the most competitive total costs
- > Supporting supplier audits with regards to product control, quality processes and CSR. We can organise initial audits to assess general suitability or specific audits against your requirements or industry standards
- > Managing product transitioning including moving or manufacturing production tooling, manufacturing jigs and fixtures or setting up independent laboratory inspection processes
- > Getting the right material grades for production, and then ensuring the supplier sticks to them. This is often a challenge in Asia – we can make sure that happens by organising the supply route with the supplier and setting up a testing regime as appropriate to ensure it sticks
- > Supervising the production and qualification of samples and production parts
- > Developing production schedules and the most appropriate ordering process to facilitate easy communication of what needs delivering when, and what is actually being delivered
- > Helping the suppliers draw up and implement manufacturing and quality processes to ensure high quality product is produced that matches the drawings. We can assist in setting up the correct quality control regimes
- > Managing on-site product quality inspections (including 3rd party testing) to validate quality reporting and help ensure that what gets shipped is correct.
- > We can help organise logistics from Asia, and then if required, manage container debundling, product customisation (assembly/ machining) and local storage and delivery (Kanban/ JIT) from facilities in the UK or Europe

Key Benefits

- > We ensure you get the benefits of low cost sourcing with the ease of dealing with a Western supplier
- > We are technically and commercially strong giving you an interface to ensure costs are controlled and technical challenges resolved on an ongoing basis – this is all too rare with Asian suppliers
- > We have engineering resources in Europe and in Asia to ensure communication is clear and expectations are delivered

