

Indirect Spend

Vendigital has a proven track record of delivering exceptional savings in Indirect Materials and Services.

Tendering such contracts and implementing the results, particularly when multiple sites are involved, can be very time consuming. Vendigital's experienced team assists in compiling the necessary data and structuring a Request for Quotation that is robust and comprehensive.

By undertaking such projects on a frequent basis we have had the opportunity to develop and refine our approach and technology. Engaging Vendigital brings

this wealth of experience, fully supported by eRFx and online negotiation technology ideally suited to indirect categories of spend.

The critical component in achieving the desired success is to engage the best suppliers. Our team has the research capability and databases to ensure the optimal suppliers are identified and included within a tender.

Success is dependent upon implementation. Our support extends to working with you, where appropriate, to switch suppliers ensuring that the identified savings become a reality.

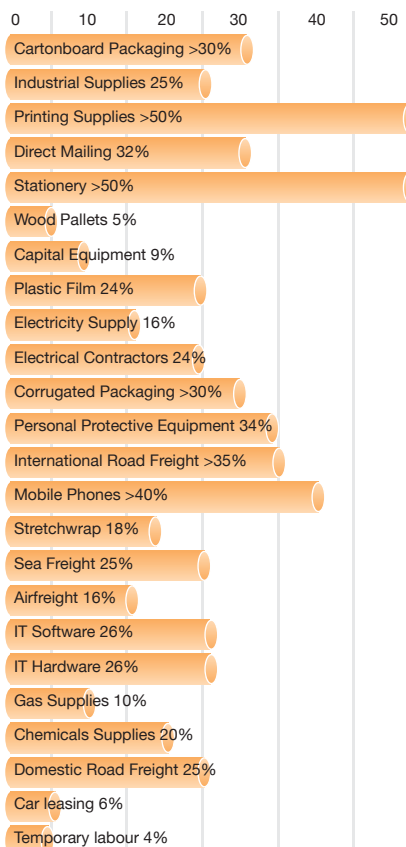
> "By working with Vendigital, we've made some dramatic improvements in our procurement processes. In addition, the online auctions managed by Vendigital resulted in a significant 15% saving worth over £300,000 per year."
Brian McCarthy, Finance Director – Archant Regional

> "Vendigital gave us access to a team the scale and experience of which would normally only be available to the very largest, global organisations. By working together, we not only made significant improvements, but we implemented the latest processes and technologies necessary to sustain those benefits for the longer term."
Andrew Stafford, CEO – Britax

> "The online auctions have been a huge success. In addition to achieving a great result we've also created a new framework to transform the way we procure our services and supplies. This ensures that all savings can be sustained in the longer term."
Alistair Jeffs, County Policy Development Officer – Cheshire County Council



Typical Commodities Tended



VENDIGITAL®
dynamic procurement