

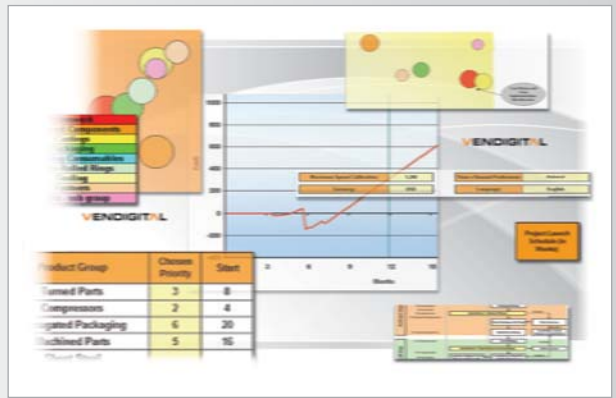
Cost Reduction Programmes

Vendigital's Cost Reduction Programmes achieve an average 26% savings for our customers. A programme comprises three distinct elements incorporating the analysis, the cost reduction activity itself and equipping your business with advanced purchase techniques.

Within a programme, our team of seasoned professionals utilise many of the techniques developed by Vendigital including savings' optimisation analysis, global supplier headhunting, online tendering, e-auctions, value auctions and the management of results implementation.

> Analysis

Each programme is tailored to your specific requirements. The first step concentrates on assessing the specific opportunities. During this phase, we will utilise our savings' optimisation technique to identify projects that will yield the greatest returns. The output is an optimised implementation plan as well as a cash benefit forecast resulting from the programme.



> Cost Reduction

The plan developed during the analysis will require multiple tenders to be conducted. To ensure the best outcomes we will utilise best-practice tools and techniques. These include global supplier headhunting, an e-RFx platform, online value auctions, and if required, the project management of results implementation. During such tenders valuable market information is gained which enables contracts to be optimised. Our experienced team can even undertake value engineering exercises to ensure optimum results.



> Purchasing Processes

It is essential to protect the gains created through the cost reduction programme. To do this, Vendigital can provide you with the tools and techniques that it uses. If this is a requirement then during the cost reduction element of the programme, we will train selected people within your company in their use. This provides you with the tools and techniques needed to ensure that the savings are sustained and the market knowledge from the programme is retained.



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dynamic procurement